

# Our team is your team. One investment at a time.

We're not just another "deal shop," we're a software-focused private equity firm 100% committed to aligning our most experienced people with a select group of companies. We believe that uncompromising integrity, humility and transparency create successful partnerships. We encourage you to learn more about what it's like to work with us from the people who know us best: our executive teams, company founders and investors.

#### Our Firm

- Currently investing out of Fund II (\$500M) and recently closed Fund III at \$800M
- We have a team of 35+ people, primarily Atlanta-based + Austin, Silicon Valley & London and have an integrated, in-house operating team with a history of successful value creation
- To-date, we have completed 15 platform investments and 16 add-on acquisitions

#### Investment Criteria



Business Profile (Platform Investments)

- Capital efficient businesses with \$5-30M revenue (scale is flexible for add-ons), majority of which is recurring
- Potential for market or segment leadership
- Compelling organic and inorganic (M&A) growth thesis



Segments

- Application software
- IT Infrastructure software / developer tools
- Information / data / analytics software and tech-enabled services



Deal Type

- Primarily focused on majority recapitalizations; will consider minority growth capital investments
- Founder-owned businesses, carve-outs and previously-backed companies

# The Resurgens Approach

Our approach is rooted in our unequivocal commitment to actively contributing to value creation at each of our portfolio companies. There is no "playbook" that we follow — each company is unique with its own set of challenges and opportunities. Applying our team's collective experience, with deep operating and consulting experience in software, we help management make operational improvements focused on growth opportunities, primarily in these categories:

Investment in Products/R&D

Alignment of World-Class Talent

Go-to-Market and Operations Support

M&A Strategy Execution

## Resurgens Contacts

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#### verityplatform.com

RTP initial investment date: May 2019

Verity (f.k.a. MackeyRMS) is the leading provider of SaaS-based research management software and select financial data services for buy-side investment professionals at more than 350 asset management firms, hedge funds and asset owners.

#### **□**InsiderScore

InsiderScore was acquired by Verity in December 2020

#### **Current Add-on Acquisition Criteria:**

- Buyside research and information management tools, including compliance and corporate access
- Investment decision-making tools



# officespacesoftware.com

RTP initial investment date: November 2019 Realization: partial recapitalization of the business in Jan. 2022 by Vista Equity Partners OfficeSpace Software is a leader in workplace management software. The Company provides an open, cloud-based foundation for driving efficiency in workplace management while simultaneously enhancing the employee experience and productivity. With a global customer base of 850+ blue chip and Fortune 500 companies across 50+ countries, its platform is comprised of a set of core features that can be configured to meet the needs of companies of all sizes, industries and technological adoption.



Greetly was acquired by OfficeSpace in May 2023

#### **Current Add-on Acquisition Criteria:**

- Workplace management software focused on space and move management, visitor management and/or conference room booking
- Workplace / tenant experience solutions



#### gitkraken.com

RTP initial investment date: August 2020

GitKraken (f.k.a. Axosoft) is a leading provider of cross-platform Git productivity and collaboration tools for software developers, including the GitKraken Client, Git Integration for Jira and GitLens for VS Code. Over 10 million developers from more than 100,000 organizations worldwide rely on GitKraken to get their work done.







BigBrassBand was acquired by GitKraken in August 2021

GitLens was acquired by GitKraken in October 2021 CodeSee was acquired by GitKraken in May 2024

#### **Current Add-on Acquisition Criteria:**

Git Productivity, Compliance and Analytics



#### energycap.com

RTP initial investment date: March 2021

EnergyCAP is a leading provider of energy management solutions used by more than 2,100 organizations and over 10,000 energy managers in government, education, and commercial sectors. Clients use EnergyCAP's solutions to streamline utility bill processing and auditing, track energy and greenhouse gas data, process campus chargebacks, target reduction goals, benchmark facilities, submit to ENERGY STAR, measure and verify energy and cost savings, create budgets and forecasts and much more.



Wattics was acquired by EnergyCAP in August 2022

#### **Current Add-on Acquisition Criteria:**

- Utility bill mgmt. and energy analytics solution (European customer base preferred)
- Sustainability reporting



#### agencybloc.com

RTP initial investment date: October 2021

AgencyBloc is a leading provider of agency management system software, helping nearly 3,000 insurance agencies streamline and grow their businesses. AgencyBloc is known for its user friendly, industry-specific AMS / CRM system complete with commissions processing and sales automation tools. AgencyBloc was founded in 2008.





FormFire was acquired by AgencyBloc in July 2022

Radius was acquired by AgencyBloc in November 2022

#### **Current Add-on Acquisition Criteria:**

- Agency mgmt. / CRM and sales and marketing automation products
- Insurance contracting and licensing, quoting and enrollment, illustration, and other ancillary products



#### superna.io

RTP initial investment date: March 2022

Superna is a leading provider of unstructured data management, protection and security solutions for scale-out network-attached storage systems. With a diverse customer base of over 2,700 entities spanning a broad array of industries, the company's solutions are purpose-built to help IT teams better manage and protect their unstructured data.



DefendX was acquired by Superna in December 2023

#### **Current Add-on Acquisition Criteria:**

 Data mgmt., governance, orchestration and security solutions focused on unstructured data and hybrid IT environments



#### caseig.com

RTP initial investment date: April 2022

Case IQ is a leading provider of internal case management software targeted towards HR, compliance and corporate security functions within mid-sized and large organizations. The software helps more than 450+ customers manage all aspects of internal investigations.



WhistleBlower Security was acquired by Case IQ in October 2023

#### **Current Add-on Acquisition Criteria:**

- HR-focused and other vertical specific case management solutions
- Issue intake solutions
- GRC solutions



Wellspring

#### wellspring.com

RTP initial investment date: June 2022

Wellspring is the leading SaaS provider of innovation and IP management solutions that drive best practices across the global R&D market. Providing critical systems for the entire innovation supply chain, the company's suite of software products enables academic institutions, corporations and government agencies to research, develop and commercialize new technologies.



IP Pragmatics was acquired by Wellspring in February 2023

Sopheon was acquired by Wellspring in February 2024

#### **Current Add-on Acquisition Criteria:**

- Innovation management products
- Tech scouting/data products
- Patent renewal service providers



#### knack.com

RTP initial investment date: June 2022

Knack provides a no-code software development platform, providing an easy-to-use no-code solution to thousands of customers across industries, such as ntech, healthcare, manufacturing, retail and others. The Knack platform enables users to easily build business applications that get data to the right users, at the right time, with the right workflows while leveraging drag-and-drop interfaces.

#### **Current Add-on Acquisition Criteria:**

- API/Integration suite
- Application components (reporting, visualization, OCR, etc.)
- Form builder solution



#### mcim24x7.com

RTP initial investment date: December 2022

MCIM is a provider of end-to-end maintenance, operations, and facility management software afor mission-critical facilities. MCIM serves customers in an array of industries including financial services, data center co-location, telecom, technology, manufacturing, and healthcare.

#### **Current Add-on Acquisition Criteria:**

- Facility mgmt. (FMS), enterprise asset mgmt. (EAM) and/or computerized maintenance mgmt. (CMMS) software, particularly for critical infrastructure environments
- Data center infrastructure management (DCIM) software
- Commissioning and site selection solutions / data products focused on the global data center market

#### **#DETECHTION**

#### detechtion.com

RTP initial investment date: June 2023

Detection Technologies provides remote asset monitoring and optimization software for the Oil & Gas industry. The company offers a complementary suite of products including remote asset monitoring, asset performance management, and field service management technologies which enable energy companies to drive efficiency in their field operations.



EZ Ops was acquired by Detechtion in July 2024.

#### **Current Add-on Acquisition Criteria:**

 Remote asset monitoring, optimization, or field mobility focused on upstream and midstream oil and gas

# **√** vālant

#### valant.io

RTP initial investment date: November 2023

Valant provides behavioral health providers in solo and group practices with software to streamline administration and, most critically, improve patient outcomes. Its integrated solution allows clinics to provide better care, run a smoother and more efficient operation, and ensure full compliance with applicable laws and regulations.

#### **Current Add-on Acquisition Criteria:**

- Revenue cycle mgmt. offerings focused on behavioral health
- Adjacent practice mgmt. / EHR products in sub-segments such as substance abuse, ABA, etc.



#### avantra.com

RTP initial investment date: September 2024

Avantra is an AlOps platform for SAP operations enabling hyperautomation while transforming operations from reactive to proactive. Avantra delivers time savings across the business, is a consistency builder that helps avoid human error, helps assure quality with out of the box practice, and has one single point for truth - significantly reducing downtime.

#### **Current Add-on Acquisition Criteria:**

 IT infrastructure and data governance solutions focused on SAP

# RELAY //

#### relayhub.com

RTP initial investment date: October 2024

Relay is a provider of Medicaid reimbursement software for K-12 school districts. The platform enables schools to reduce their administrative burden by streamlining documentation, efficiently generating Medicaid claims, ensuring compliance and providing visibility and insights into service delivery.

#### **Current Add-on Acquisition Criteria:**

- School-based service documentation and Medicaid billing solutions
- Adjacent software solutions with a focus on special education departments or other specialized services (mental health, nursing, speech, PT, OT, etc.)

# **ovemedical**\*

#### movemedical.com

RTP initial investment date: October 2024

Movemedical delivers comprehensive visibility and control over medical device manufacturing, storage, and distribution. With the support of our longstanding clients, Movemedical seeks to optimize inventory management, reduce waste, and improve operational efficiency across the entire supply chain, empowering the field, healthcare professionals, and providers to focus on what matters most—patient care.

#### **Current Add-on Acquisition Criteria:**

 Supply chain and inventory management solutions for medical devices, serving both medical device manufacturers and/or healthcare providers

### Realizations



#### invmetrics.com

RTP initial investment date: June 2017 Realization: sale of business in Dec. 2021 to Confluence, backed by Clearlake and TA Associates Investment Metrics is the leading provider of investment performance analytics and reporting solutions for the institutional investment industry. The Company's platform enables the world's leading investment professionals to analyze and report on over \$10 trillion of assets under advisement with accuracy and efficiency.





InvestorForce was acquired by Investment Metrics in a carve-out from MSCI in October 2018

Style Analytics was acquired by Investment Metrics in December 2020



#### castellanbc.com

RTP initial investment date: May 2018 Realization: sale of business in July 2022 to Riskonnect, backed by TA Associates and Thoma Bravo Castellan Solutions (f.k.a Assurance Software) is the leading global provider of comprehensive business continuity software and services. Castellan is known for its easily configured SaaS applications that ensure a fit to the unique needs of each customer. With Castellan as their go-to partner for continuity and resilience, businesses confidently mitigate risk, manage recovery and safeguard their employees, customers, operations and brands. Castellan Solutions serves over 800+ customers internationally.





Clearview was acquired by Castellan in December 2018

Avolution was acquired by Castellan in April 2020

## Prior Software Experience









Lancope.













