

## OUR TEAM IS YOUR TEAM. ONE INVESTMENT AT A TIME.

We're not just another "deal shop," we're a software-focused private equity firm 100% committed to aligning our most experienced people with a select group of companies. We believe that uncompromising integrity, humility and transparency create successful partnerships. We encourage you to learn more about what it's like to work with us from the people who know us best: our executive teams, company founders and investors.

## INVESTMENT CRITERIA

### BUSINESS PROFILE

- > Profitable businesses with \$5-30M revenue, majority of which is recurring
- > Potential for market or segment leadership
- > Compelling organic and inorganic (M&A) growth thesis

### SEGMENTS

- > Application and infrastructure software
- > Information/data/analytic services

### DEAL TYPE

- > Primarily focused on majority recapitalizations; will consider minority growth capital investments
- > RTP initial check size from \$10-35M
- > Founder-owned businesses, carve-outs and previously-backed companies

## THE RESURGENS APPROACH: ONE COMPANY AT A TIME

Our approach is rooted in our unequivocal commitment to actively contributing to value creation at each of our portfolio companies. There is no "playbook" that we follow – each company is unique with its own set of challenges and opportunities. Applying our team's collective experience, with deep operating and consulting experience in software, we help management make operational improvements focused on growth opportunities, primarily in these categories:

**TALENT DESIGN  
& ALIGNMENT**

**GROWTH &  
OPERATIONS**

**ACQUISITIONS  
& INTEGRATION**

## RTP CONTACTS

### FRED STURGIS

Managing Director  
678 894 0482  
fred@resurgenstech.com

### ADI FILIPOVIC

Managing Director  
678 894 0336  
adi@resurgenstech.com

### HENRY CHANCY

Head of Business Development  
678 400 2607  
henry@resurgenstech.com

## RESURGENS' PORTFOLIO



**INVESTMENT METRICS** is the leading provider of investment performance analytics and reporting solutions for the institutional investment industry. The Company's platform enables the world's leading investment professionals to analyze and report on over \$10 trillion of assets under advisement with accuracy and efficiency. Investment Metrics has primary office locations in Norwalk, CT and Conshohocken, PA.

[invmetrics.com](http://invmetrics.com)

RTP INITIAL INVESTMENT DATE: JUNE 2017



**CASTELLAN SOLUTIONS** (f.k.a Assurance Software) is the leading global provider of comprehensive business continuity software and services. Castellan is known for its easily configured SaaS applications that ensure a fit to the unique needs of each customer. With Castellan as their go-to partner for continuity and resilience, businesses confidently mitigate risk, manage recovery and safeguard their employees, customers, operations and brands. Castellan Solutions serves over 700 customers internationally and is headquartered in Audubon, PA.

[castellanbc.com](http://castellanbc.com)

RTP INITIAL INVESTMENT DATE: MAY 2018



**MACKEYRMS™** is the leading provider of SaaS-based research management software optimized for investment professionals. With clients on its platform managing over \$2.5 trillion in AUM, the Company is recognized for being highly automated and ultra-portable. MackeyRMS works with users' existing devices and applications to seamlessly aggregate and organize research content. MackeyRMS is headquartered in Boston, MA.

[mackeyrms.com](http://mackeyrms.com)

RTP INITIAL INVESTMENT DATE: MAY 2019



**OFFICESPACE SOFTWARE** is a leader in workplace management software. The Company provides an open, cloud-based foundation for driving efficiency in workplace management while simultaneously enhancing the employee experience and productivity. With a global customer base of 600+ blue chip and Fortune 500 companies across 50+ countries, its platform is comprised of a set of core features that can be configured to meet the needs of companies of all sizes, industries and technological adoption.

[officespacesoftware.com](http://officespacesoftware.com)

RTP INITIAL INVESTMENT DATE: NOVEMBER 2019

## ADD-ONS & CRITERIA



InvestorForce was acquired by Investment Metrics in a carve-out from MSCI in October 2018



Style Analytics was acquired by Investment Metrics in December 2020

### Current Add-on Acquisition Criteria:

- > Investment performance software, analytics, benchmarking and related services, including outsourced reporting
- > Investment performance data aggregation, especially for alternative investments
- > Investment compliance and risk tools, particularly those focused on asset owners and allocators



Clearview was acquired by Assurance in December 2018



Avolution was acquired by Assurance in April 2020

### Current Add-on Acquisition Criteria:

- > Cyber security preparedness, assessment tools and services
- > Incident management, communications software and services



InsiderScore was acquired by MackeyRMS in December 2020

### Current Add-on Acquisition Criteria:

- > Buyside portfolio performance analytics and tools
- > Buyside research and information management tools, including compliance and corporate access
- > Investment decision-making tools

### Current Add-on Acquisition Criteria:

- > Workplace management software focused on space and move management, visitor management and/or conference room booking
- > Workplace / tenant experience solutions

## RESURGENS' PORTFOLIO

## ADD-ONS & CRITERIA



**AXOSOFT** is a leading provider of DevOps productivity and collaboration solutions, including its flagship product suite, GitKraken. The GitKraken suite provides developers with a cross-platform Git Graphical User Interface (GUI) client—a visual way of managing both public and private source code repositories—along with issue tracking and planning solutions. GitKraken has rapidly emerged as a leading solution in the software developer ecosystem, having acquired over two million users globally since its release in 2016. Outside of the GitKraken suite, the Company also offers a scrum and bug tracking solution using agile methodology to help teams complete their projects on time and efficiently manage bug fixing.

[axosoft.com](http://axosoft.com)

RTP INITIAL INVESTMENT DATE: AUGUST 2020



BigBrassBand was acquired by Axosoft in August 2021

Current Add-on Acquisition Criteria:

- > Git Productivity, Compliance and Analytics
- > DevOps software tools

## ENERGYCAP

**ENERGYCAP** is a leading provider of energy management solutions used by more than 2,100 organizations and over 10,000 energy managers in government, education, and commercial sectors. Clients use EnergyCAP's solutions to streamline utility bill processing and auditing, track energy and greenhouse gas data, process campus chargebacks, target reduction goals, benchmark facilities, submit to ENERGY STAR, measure and verify energy & cost savings, create budgets and forecasts and much more.

[energycap.com](http://energycap.com)

RTP INITIAL INVESTMENT DATE: MARCH 2021

Current Add-on Acquisition Criteria:

- > Utility consumption analytics solution



**AGENCYBLOC** is a leading provider of agency management system software, helping nearly 3,000 insurance agencies streamline and grow their businesses. AgencyBloc is known for its user friendly, industry-specific AMS / CRM system complete with commissions processing and sales automation tools. Headquartered in Cedar Falls, IA, AgencyBloc was founded in 2008.

[agencybloc.com](http://agencybloc.com)

RTP INITIAL INVESTMENT DATE: OCTOBER 2021

Current Add-on Acquisition Criteria:

- > Agency mgmt. / CRM and sales & marketing automation products
- > Insurance contracting & licensing, quoting & enrollment, illustration, and other ancillary products

## PRIOR SOFTWARE EXPERIENCE

