

## OUR TEAM IS YOUR TEAM. ONE INVESTMENT AT A TIME.

We're not just another "deal shop," we're a software-focused private equity firm 100% committed to aligning our most experienced people with a select group of companies. We believe that uncompromising integrity, humility and transparency create successful partnerships. We encourage you to learn more about what it's like to work with us from the people who know us best: our executive teams, company founders and investors.

## INVESTMENT CRITERIA

### BUSINESS PROFILE *(Platform Investments)*

- > Capital efficient businesses with \$5-30M revenue (scale flexibility for add-ons), majority of which is recurring
- > Potential for market or segment leadership
- > Compelling organic and inorganic (M&A) growth thesis

### SEGMENTS

- > Application software
- > IT Infrastructure software / developer tools
- > Information / data / analytics software and tech-enabled services

### DEAL TYPE

- > Primarily focused on majority recapitalizations; will consider minority growth capital investments
- > Founder-owned businesses, carve-outs and previously-backed companies

## THE RESURGENS APPROACH: ONE COMPANY AT A TIME

Our approach is rooted in our unequivocal commitment to actively contributing to value creation at each of our portfolio companies. There is no "playbook" that we follow – each company is unique with its own set of challenges and opportunities. Applying our team's collective experience, with deep operating and consulting experience in software, we help management make operational improvements focused on growth opportunities, primarily in these categories:

**TALENT DESIGN  
AND ALIGNMENT**

**GROWTH AND  
OPERATIONS**

**ACQUISITIONS  
AND INTEGRATION**

## RTP CONTACTS

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**VERITY** (f.k.a. MackeyRMS) is the leading provider of SaaS-based research management software and select financial data services for buy-side investment professionals at more than 350 asset management firms, hedge funds and asset owners.  
[verityplatform.com](http://verityplatform.com)

RTP INITIAL INVESTMENT DATE: MAY 2019



InsiderScore was acquired by Verity in December 2020

Current Add-on Acquisition Criteria:

- > Buyside research and information management tools, including compliance and corporate access
- > Investment decision-making tools



**OFFICESPACE SOFTWARE** is a leader in workplace management software. The Company provides an open, cloud-based foundation for driving efficiency in workplace management while simultaneously enhancing the employee experience and productivity. With a global customer base of 850+ blue chip and Fortune 500 companies across 50+ countries, its platform is comprised of a set of core features that can be configured to meet the needs of companies of all sizes, industries and technological adoption.  
[officespacesoftware.com](http://officespacesoftware.com)

RTP INITIAL INVESTMENT DATE: NOVEMBER 2019

REALIZATION: PARTIAL RECAPITALIZATION OF THE BUSINESS IN JAN. 2022 BY VISTA EQUITY PARTNERS

Current Add-on Acquisition Criteria:

- > Workplace management software focused on space and move management, visitor management and/or conference room booking
- > Workplace / tenant experience solutions



**GITKRAKEN** (f.k.a. Axosoft) is a leading provider of cross-platform Git productivity and collaboration tools for software developers, including the GitKraken Client, Git Integration for Jira and GitLens for VS Code. Over 10 million developers from more than 100,000 organizations worldwide rely on GitKraken to get their work done.  
[gitkraken.com](http://gitkraken.com)

RTP INITIAL INVESTMENT DATE: AUGUST 2020



BigBrassBand was acquired by GitKraken in August 2021      GitLens was acquired by GitKraken in October 2021

Current Add-on Acquisition Criteria:

- > Git Productivity, Compliance and Analytics



**ENERGYCAP** is a leading provider of energy management solutions used by more than 2,100 organizations and over 10,000 energy managers in government, education, and commercial sectors. Clients use EnergyCAP's solutions to streamline utility bill processing and auditing, track energy and greenhouse gas data, process campus chargebacks, target reduction goals, benchmark facilities, submit to ENERGY STAR, measure and verify energy and cost savings, create budgets and forecasts and much more.  
[energycap.com](http://energycap.com)

RTP INITIAL INVESTMENT DATE: MARCH 2021



Wattics was acquired by EnergyCAP in August 2022

Current Add-on Acquisition Criteria:

- > Sustainability reporting and data management solutions



**AGENCYBLOC** is a leading provider of agency management system software, helping nearly 3,000 insurance agencies streamline and grow their businesses. AgencyBloc is known for its user friendly, industry-specific AMS / CRM system complete with commissions processing and sales automation tools. AgencyBloc was founded in 2008.  
[agencybloc.com](http://agencybloc.com)

RTP INITIAL INVESTMENT DATE: OCTOBER 2021



FormFire was acquired by AgencyBloc in July 2022      Radius was acquired by AgencyBloc in November 2022

Current Add-on Acquisition Criteria:

- > Agency mgmt. / CRM and sales and marketing automation products
- > Insurance contracting and licensing, quoting and enrollment, illustration, and other ancillary products



**SUPERNA** is a leading provider of unstructured data management, protection and security solutions for scale-out network-attached storage systems. With a diverse customer base of over 2,700 entities spanning a broad array of industries, the company's solutions are purpose-built to help IT teams better manage and protect their unstructured data.  
supernaeyeglass.com

RTP INITIAL INVESTMENT DATE: MARCH 2022

**Current Add-on Acquisition Criteria:**

- > Data management and security solutions focused on unstructured data storage



**I-SIGHT** is a leading provider of internal case management software targeted towards HR, compliance and corporate security functions within mid-sized and large organizations. The software helps more than 450+ customers manage all aspects of internal investigations.  
i-sight.com

RTP INITIAL INVESTMENT DATE: APRIL 2022

**Current Add-on Acquisition Criteria:**

- > HR-focused and other vertical-specific case management solutions
- > Issue intake solutions



**WELLSPRING** is the leading SaaS provider of innovation and IP management solutions that drive best practices across the global R&D market. Providing critical systems for the entire innovation supply chain, the company's suite of software products enables academic institutions, corporations and government agencies to research, develop and commercialize new technologies.  
wellspring.com

RTP INITIAL INVESTMENT DATE: JUNE 2022



IP Pragmatics was acquired by Wellspring in February 2023

**Current Add-on Acquisition Criteria:**

- > Innovation management products
- > Tech scouting/data products
- > Patent renewal service providers



**KNACK** provides a no-code software development platform, providing an easy-to-use no-code solution to thousands of customers across industries, such as fintech, healthcare, manufacturing, retail and others. The Knack platform enables users to easily build business applications that get data to the right users, at the right time, with the right workflows while leveraging drag-and-drop interfaces.  
knack.com

RTP INITIAL INVESTMENT DATE: JUNE 2022

**Current Add-on Acquisition Criteria:**

- > API/Integration suite
- > Application components (reporting, visualization, OCR, etc.)



**MCIM BY FULCRUM COLLABORATIONS** is a provider of end-to-end maintenance, operations, and facility management software for mission-critical facilities. MCIM serves customers in an array of industries including financial services, data center co-location, telecom, technology, manufacturing, and healthcare.  
mcim24x7.com

RTP INITIAL INVESTMENT DATE: DECEMBER 2022

**Current Add-on Acquisition Criteria:**

- > Facility mgmt. (FMS), enterprise asset mgmt. (EAM) and/or computerized maintenance mgmt. (CMMS) software, particularly for critical infrastructure environments
- > Data center infrastructure management (DCIM) software
- > Asset performance management (APM), including predictive analytics / preventative maintenance software

## InvestmentMetrics

**INVESTMENT METRICS** is the leading provider of investment performance analytics and reporting solutions for the institutional investment industry. The Company's platform enables the world's leading investment professionals to analyze and report on over \$10 trillion of assets under advisement with accuracy and efficiency.

[invmetrics.com](http://invmetrics.com)

RTP INITIAL INVESTMENT DATE: JUNE 2017

REALIZATION: SALE OF BUSINESS IN DEC. 2021 TO CONFLUENCE,  
BACKED BY CLEARLAKE AND TA ASSOCIATES

## InvestorForce

InvestorForce was acquired by Investment Metrics in a carve-out from MSCI in October 2018

## StyleAnalytics

Style Analytics was acquired by Investment Metrics in December 2020

## Castellan

**CASTELLAN SOLUTIONS** (f.k.a Assurance Software) is the leading global provider of comprehensive business continuity software and services. Castellan is known for its easily configured SaaS applications that ensure a fit to the unique needs of each customer. With Castellan as their go-to partner for continuity and resilience, businesses confidently mitigate risk, manage recovery and safeguard their employees, customers, operations and brands. Castellan Solutions serves over 800+ customers internationally.

[castellanbc.com](http://castellanbc.com)

RTP INITIAL INVESTMENT DATE: MAY 2018

REALIZATION: SALE OF BUSINESS IN JULY 2022 TO RISKCONNECT,  
BACKED BY TA ASSOCIATES AND THOMA BRAVO

## clearview

Clearview was acquired by Castellan in December 2018

## AVALUTION CONSULTING

Avolution was acquired by Castellan in April 2020

### PRIOR SOFTWARE EXPERIENCE

 abrigo	 IntegriChain	 ClickDimensions	 INFOGIX	 Lancope.	 nexidia
 EVESTMENT	 dwl	 TRADEX	 SAVVION	 TRIAD	 WITNESS SYSTEMS